



NGlobal GmbH -
your first call
in Niedersachsen!

NGlobal
Niedersachsen Global GmbH



Team

- **Gerhard Gizler**
CEO
☎ +49 511 89 70 39-13
✉ gerhard.gizler@nglobal.de
 - **Dr. Norbert Gebbe**
Head of Investment Promotion
☎ +49 511 89 70 39-15
✉ norbert.gebbe@nglobal.de
 - **Kirsten Redelfs**
Head of Foreign Trade,
Legal Affairs
☎ +49 511 89 70 39-14
✉ kirsten.redelfs@nglobal.de
 - **Annette van Ost**
Head of Marketing
☎ +49 511 89 70 39-25
✉ annette.vanost@nglobal.de
 - **Dagmar Morcinek**
National and International Fairs,
World Expositions
☎ +49 511 89 70 39-19
✉ dagmar.morcinek@nglobal.de
- Your contact for the mobility sector (automotive, logistic, aerospace, telematics):
- **Dr. Lutz Hoffmann**
Investment Promotion
Director Mobility
(Automotive, Logistics,
Aerospace, Telematics)
☎ +49 511 89 70 39-22
✉ lutz.hoffmann@nglobal.de

Logistics expertise

- Centrally located in Germany and Europe: advantageous location for traffic and direct links to the main national and international thoroughfares.
- Excellent infrastructure: approx. 1,100 km of waterways, 1,400 km of motorways and 4,200 km of rail tracks.
- International links: connected to the global market via nine seaports, plus JadeWeserPort – Germany's only deep-water port – from 2011.
- Comprehensive network of logistics hubs: an excellent infrastructure for intermodal transport.
- High service quality: a high concentration of logistics companies, specialists and service providers.

NGlobal
Niedersachsen Global GmbH

Osterstraße 60
30159 Hannover - Germany
T +49 511 89 70 39-0
F +49 511 89 70 39-69
info@nglobal.de
www.nglobal.de

Publishing information
Developed and published by:
Niedersachsen Global GmbH (NGlobal)
In association with the Niedersachsen Logistics Initiative

Logistics in Niedersachsen

Niedersachsen – a logistics cluster

A central hub in Europe

International links

Logistics expertise and service quality

Attractiveness for new businesses



NGlobal in Niedersachsen

NGlobal is the state owned One-Stop-Agency for economic development and international cooperation with main focus on **Inward Investment, Foreign Trade, Niedersachsen Marketing**. NGlobal is committed to enhancing Niedersachsen's economy by attracting foreign investment and new companies to the state, and encouraging inter-enterprise collaboration and joint ventures. The experts at NGlobal support Niedersachsen companies seeking to develop and expand their activities abroad. Niedersachsen, the logistics state, connects the world by sea, air, road and rail through its central location, where the continent's north-south and east-west transportation routes intersect. It is the home of Volkswagen AG and of the world's biggest trade fairs.

Niedersachsen's economic strengths:

- Mechanical and Plant Engineering
- Mobility (Automotive, Logistics, Aerospace, and Telematics)
- Energy
- Life Sciences, Healthcare
- Food
- Media and Service Industries

NGlobal holds representations in: China, India, Russia, South Africa, USA and UAE and works with partners in: Cuba, Poland, Saudi Arabia and Scandinavia.

NGlobal – Your Experts on Niedersachsen – Let's get in touch! www.nglobal.de



Niedersachsen – a logistics cluster

With around 220,000 employees, logistics has become one of Niedersachsen's biggest industries, in particular thanks to the region's central location in Europe, its good links to the main national and international thoroughfares for common carriers, the excellent cross-linking offered by a comprehensive network of logistics hubs, and the attractive supply of needs-based offices/premises for companies wishing to establish roots here. In addition, the leading third-party logistics service providers and national and international logistics service providers offer excellent quality of service and expertise in line with sector requirements. Logistics is a focal industry for Niedersachsen's state government and, in 2002, the State of Niedersachsen set up a regional logistics initiative (www.logistikportal-niedersachsen.de) to optimise and further develop the region's logistics parameters, pooling the local logistics resources and boosting the profile of Niedersachsen as a logistics location. The fact that there have been some 400 investments in the region since 2000 goes to show that Niedersachsen really does appeal to the industry and its customers as a logistics cluster.



A central hub in Europe

Niedersachsen offers all the conditions needed to create intermodal transport chains and guarantees excellent accessibility of the European markets by road, rail, air and sea. With a network of federal roads stretching far and wide and some 1,400 kilometres of autobahn, the state's various regions are well linked to the network of German and European arterial roads – not to mention the approximately 4,200 km of rail tracks and roughly 1,100 km of waterways. The various types of common carrier come together at the region's logistics hubs. In the case of air freight, these are Hannover Airport (HAJ) and Münster Osnabrück International Airport (FMO). For seaborne traffic, there are the nine seaports along the German Bight, and on the waterways there are Niedersachsen's inland ports, which are in turn linked to the national rail network. This is all being revolutionarily expanded with the addition of JadeWeserPort currently under construction in Wilhelmshaven, featuring Germany's only deep-water port. In the hinterland, a comprehensive network of intermodal transport terminals offers highly efficient trans-shipment and intermodal freight services. The inland ports and freight traffic centres also deliver first-class intermodal transport services.



International links

With its nine seaports Brake, Cuxhaven, Emden, Leer, Nordenham, Papenburg, Oldenburg, Stade and Wilhelmshaven, and the ports of Bremen, Bremerhaven and Hamburg in the direct vicinity, Niedersachsen can already boast a concentration of seaports which is second to none in Europe. And from 2011, the new JadeWeserPort in Wilhelmshaven will be ready to handle the latest generation of container ships with loads of more than 8,000 standard containers. It is currently the largest infrastructure project in northern Germany and is set to play an important role in the ever-increasing exchange of goods between Asia and Europe. The seaports are connected to the hinterland by Niedersachsen's inland ports and trans-shipment points along the inland waterways. Both the inland waterways and inland ports are undergoing an ongoing process of optimisation and expansion. And to make sure the improvements are made exactly in accordance with the industry needs throughout the state, the state government devised a port concept which sets down the strategic principle of all future developments: establishing efficient links between the seaports and inland ports via waterways, rail and roads.



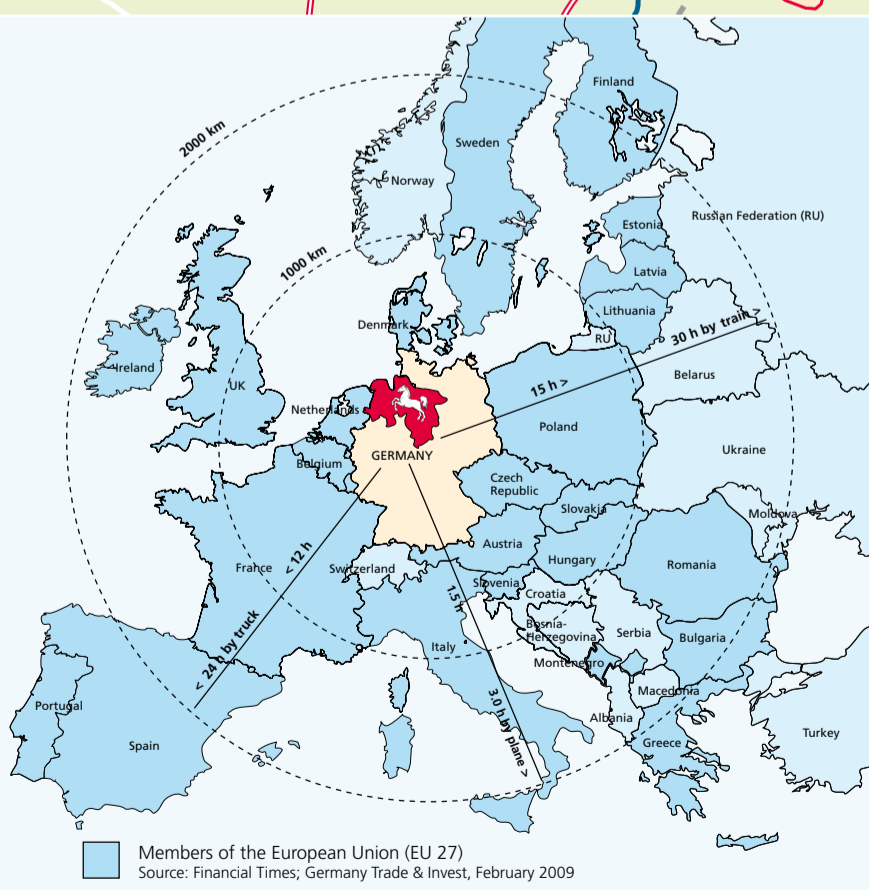
Logistics expertise and service quality

The logistics expertise in Niedersachsen is varied and comprehensive. Whether they are involved in automotive logistics, spare parts service, foodstuff or store logistics (to name but a few), the businesses in the logistics sector make the most of Niedersachsen's location advantages and offer their customers a wide array of services in the areas of procurement, production, distribution and waste management. Conventional trans-shipment and consignment services, complex, high-quality logistics services, and complementary services and specialised solutions are all interlinked both nationally and internationally, and deliver the quality of service that is able to tip the balance in competition. The backbone of Niedersachsen's traffic and logistics industry is made up of approximately 450 primarily medium-sized enterprises, but is also shaped by the presence of plants and branch offices belonging to major international logistics service providers. Niedersachsen also has a pivotal role to play in nationally and internationally networked logistics, with the representation of businesses from the courier, express and parcel services sector as well as general cargo and logistics network companies that can also offer expertise in very specific market segments.



Attractiveness for new businesses

In this day and age, transport and logistics are the primary factors when businesses choose their location. This is why there has recently been a spate of new distribution centres being built in Niedersachsen, both for SMEs and major companies such as Bosch Rexroth, Continental, MAN, Mercedes, MTU and PSA, who manage their Europe-wide and global spare parts supplies from Niedersachsen. The choice of Lower Saxony comes down to its advantageous location for traffic, its excellent infrastructure, and the ability of its logistics sector to overcome a whole host of logistics problems. This applies just as much to the high and highly heterogeneous requirements of automotive logistics as it does to highly specialised niches such as textile logistics. To secure this attractiveness for new businesses in the long term, Niedersachsen is constantly optimising its logistics infrastructure and is also developing needs-based offices/premises in the region. For an overview of what is currently on offer, go to the municipal location information service KomSIS (www.KomSIS.de). And for more information, please do not hesitate to contact the NGlobal team (www.nglobal.de).



Universities

- 1 FH Oldenburg/Ostfriesland/Wilhelmshaven Standort Emden – Institut für Angewandte Wissenschaftsforschung und Regionalanalyse
- 2 FH Oldenburg/Ostfriesland/Wilhelmshaven Standort Leer – FB Wirtschaft/FB Seefahrt
- 3 FH Oldenburg/Ostfriesland/Wilhelmshaven Standort WHV – FB Wirtschaftsingenieurwesen
- 4 FH Oldenburg/Ostfriesland/Wilhelmshaven Standort Elsfleth – FB Seefahrt
- 5 Universität Lüneburg Institut für Produktionstechnologie Lehrstuhl für Produktion und Wirtschaftsinformatik
- 6 FH Osnabrück Transfer GmbH – RIS Verkehrswirtschaft und internationaler Transport Lehrgebiet Logistik
- 7 FHWT Vechta/Diepholz/Oldenburg Studienbereich Wirtschaft und IT
- 8 Universität Hannover FG Planung und Steuerung von Lager- und Transportsystemen Institut für Fabrikanlagen und Logistik
- 9 FH Hannover – Förder- und Handhabungstechnik, Logistik und Materialfluss
- 10 TU Braunschweig – Zentrum für Verkehr
- 11 FH Braunschweig/Wolfenbüttel – Standort Wolfenbüttel Institut für Produktionstechnik
- 12 FH Braunschweig/Wolfenbüttel – Standort Salzgitter Logistikzentrum CLE GmbH Fakultät Verkehr-Sport-Tourismus-Medien
- 13 TU Clausthal Institut für Wirtschaftswissenschaft Simulationswissenschaftliches Zentrum
- 14 Universität Göttingen – Produktion und Logistik

Key players in logistics

- 1 JadeWeserPort Realisierungs GmbH & Co. KG
- 2 Niedersachsen Ports GmbH & Co. KG
- 3 Seaports of Niedersachsen GmbH
- 4 Logistikinitiative Niedersachsen
- 5 Flughafen Hannover Langenhagen GmbH
- 6 Gesamtverband Verkehrsgewerbe Nds. e.V. (GVN)
- 7 AG öffentlicher Binnenhäfen in Norddeutschland
- 8 Landesinitiative Telematik Niedersachsen

Major production locations

- Automotive logistics
- Chemical logistics
- Distribution logistics
- Port logistics
- Industrial logistics
- Third-party logistics
- Aviation logistics
- Project logistics
- Local initiative logistics
- System logistics
- Science (univ.)

Legend

- Freight traffic centre
- Sea ports
- Major cities
- Intl. airports
- Deep-water port
- Niedersachsen
- ICE high-speed train stops
- Inland ports
- Federal states
- Federal motorways
- Railway lines
- Waterways

Scale 1:1,000,000
LGN 2009